



Richard Irish will hold a job clinic at the annual meeting.

and technical assistance. Mr. Irish has conducted similar clinics at the annual meetings of the American Anthropological Association, the American Sociological Association, and the Modern Language Association, as well as at Johns Hopkins University, MIT, and Georgetown University.

The Job Clinic will cover several themes: (1) how to determine what you want to do; (2) how to identify job goals and delineate skills; (3) how to produce a resume, and plan and implement an effective job campaign; (4) how to conduct job interviews; and (5) how to negotiate salaries.

Participants will also meet individually with Mr. Irish for one hour of personal consultation and, after they return home, will receive written comments from him on the final drafts of their resumes.

The Job Clinic will require work and critical self-evaluation by participants. Prior to the start of the clinic, participants will be mailed an assignment on which they should spend five to ten hours.

The clinic is recommended for individuals who cannot establish what kind of job they want outside of academia and how

to begin looking for responsible professional jobs. The clinic is aimed at the individual intending to pursue a serious job search.

The clinic will begin Tuesday, August 27 from 8:00 p.m. to 10:00 p.m. It will continue from 10:00 a.m. to noon, 2:00 p.m. to 4:00 p.m., and 7:00 p.m. to 9:30 p.m., Wednesday, August 28. Individual counseling sessions will be scheduled throughout the week of the annual meeting.

The fee for the Job Clinic is \$150 for APSA members and \$225 for non-members. Enrollment will be limited; if you wish to participate, please complete the registration form in the back of this issue. Return the registration form with payment no later than July 31, to secure your place. The costs of producing the Job Clinic are substantial, under-enrollment by July 31 will force its cancellation. In case of cancellation, clinic fees will be refunded.

## Placement Service Set for Meeting

For many job seekers, the first step in the academic job search begins with the Annual Meeting Placement Service. The Placement Service will be available at the 1985 Annual Meeting.

The Service allows employers to review the vitae of job applicants and to interview them at the Annual Meeting. Also, applicants can review the list of positions which are open in their respective fields and can apply for positions in which they are interested.

Placement Service will be open from August 29-September 1 and will be held in the Napoleon Ballroom of the New Orleans Hilton.

To participate in the Service, APSA members are urged to register prior to the opening of the Annual Meeting. Placement registration forms are available in the back of this issue of *PS* and in the APSA's *Personnel Service Newsletter*.